
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: May 1997

Month\Year: 30\83

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	67%	15 Days	\$3.40	\$5		AI	\$34				1320 pkgs.	

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: May 1997

Month\Year: 83\252

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	67%	45%	13 Days	\$2.07	AI			AI				1400 pkgs.	\$2,898
Sea-Land	29%	22%	14 Days	\$2.07	AI			AI				1400 pkgs.	\$2,898
Hapag-Lloyd	2%	1%	19 Days	\$2.07	AI			AI				1400 pkgs.	\$2,898
NYK Line	1%	0%	19 Days	\$2.07	AI			AI				1400 pkgs.	\$2,898
OOCL	1%	0%	15 Days	\$2.07	AI			AI				1400 pkgs.	\$2,898

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: May 1997

Month\Year: 4\8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	75%	22 Days	\$3.70	\$5			\$34					\$5,765

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: May 1997

Month\Year: 10\32

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	90%	5%	18 Days	\$2.90	\$5			\$34					\$4,645
Sea-Land	10%	6%	19 Days	\$2.90	\$5			\$34					\$4,645
APL	0%	44%	19 Days	\$2.90	\$5			\$34					\$4,645

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: May 1997

Month\Year: 39\68

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>								<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Maersk	69%	66%	21 Days	\$3.20	\$5			\$34					\$5,065
Sea-Land	28%	22%	25 Days	\$3.20	\$5			\$34					\$5,065
Neptune	3%	1%	26 Days	\$3.20	\$5			\$34					\$5,065

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: May 1997

Month\Year: 13\13

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	38%	38%	19 Days	\$3.20	\$5		15%	\$34					\$5,737
APL	31%	31%	21 Days	\$3.20	\$5		15%	\$34					\$5,737
Sea-Land	15%	15%	19 Days	\$3.20	\$5		15%	\$34					\$5,737
COSCO	15%	15%	35 Days	\$5,880 ¹	\$40 ¹		AI	AI					\$5,920

¹ Rate is per container